

## NON-EXCLUSIVE DISTRIBUTION AGREEMENT FOR BRANDED PRODUCTS GENERAL TERMS

### 1. APPOINTMENT

- 1.1 The Supplier appoints the Customer as a non-exclusive distributor for the Products in the Territory (as defined in the Agreement Details) on the terms of the Agreement.
- 1.2 The Customer agrees and acknowledges that it is acting as a distributor of the Products and will not hold itself out as agent of the Supplier or as able to bind the Supplier in any way.

### 2. COMMENCEMENT AND TERM

- 2.1 The Agreement will commence on the Start Date and subject to Section 2.2, will continue, unless terminated earlier in accordance with its terms, for the Initial Term and thereafter until either Party gives at least three (3) months' written notice to the other Party, such notice to expire on or after the end of the Initial Term.
- 2.2 The Agreement will expire automatically on the date falling five (5) years after the Start Date.

### 3. PRODUCTS

- 3.1 The Supplier may, at its discretion, provide the Customer with trial or sample Products, for the sole purpose of giving trials or preliminary fittings to End Users (**Diagnostic Lenses**). The Customer acknowledges that:
  - (a) any Diagnostic Lenses are supplied at the Supplier's discretion and the Supplier is entitled to (i) decline any request for Diagnostic Lenses, and/or (ii) charge for the supply of any Diagnostic Lenses to the Customer and/or for the delivery of any Diagnostic Lenses to the Customer or the End User (such charges to be notified to the Customer in advance); and
  - (b) it is not permitted to sell any Diagnostic Lenses (unless otherwise agreed in writing by the Supplier (including by email) and only as permitted by Applicable Laws).

### 4. ORDER PROCESS AND CONTRACT FORMATION

- 4.1 Placing an Order The Customer will order Products using the Supplier's approved sales channels (**Product Request**). Each Product Request will be a separate offer by the Customer to buy the relevant Products. The Supplier may accept or decline any Product Request in whole or in part at its absolute discretion.
- 4.2 Acceptance of an Order Following receipt of a Product Request, the Supplier may provide an acknowledgement containing an order number. The acknowledgement is only to confirm the Product Request has been received and shall not constitute acceptance of the Product Request by the Supplier. No part of a Product Request shall be deemed to be accepted by the Supplier, and the Supplier shall have no obligation to supply any Products, unless and until the Supplier issues a formal written acceptance to the Customer (including by email or other electronic communication), or otherwise begins to fulfil the Product Request, at which point it will become binding (**Order**). The Parties shall use the Order number in all correspondence relating to the Order.
- 4.3 Changing an Order The Customer may only amend or cancel an Order with the Supplier's express agreement.
- 4.4 Returns Policy Products may only be returned (in addition to where defective (Section 11) or recalled (Section 12)) at the Supplier's discretion and on the following basis:
  - (a) Any coloured lenses may only be returned to the Supplier for a sealed exchange within thirty (30) days of the date of the despatch note and will otherwise be subject to the terms set out in Sections 4.4(b), (c) and (d) below.
  - (b) Prior to returning any Products, the Customer will contact the Supplier to obtain authorisation of the return. Any unauthorised returns will not be accepted.
  - (c) Products will be returned at the Customer's risk and cost and the Customer will be responsible for any loss or damage caused in transit.
  - (d) Returns under this Section 4.4 must:
    - (i) be made within ninety (90) days of the date of the despatch note (or any other period expressly agreed by the Supplier as an exception to the standard returns policy);
    - (ii) have at least twelve (12) months' shelf life remaining; and
    - (iii) be unopened, in their original packaging and in a resaleable condition (as determined by the Supplier, acting reasonably).
  - (e) The Supplier may in its sole discretion issue an exchange, credit note or refund for the returned Products.
- 4.5 Terms of Purchase The Products will be supplied subject to the terms of the Agreement only and no other terms will apply. Any Product Request or order forms, purchase orders or other correspondence that the Parties may use for the ordering of the Products or otherwise administering the Agreement or any Order will be for administrative convenience only and any terms and conditions included on such forms will not apply. The Customer agrees that the Agreement supersedes any current or previous agreement with the Supplier or any of its Group for the supply of the Products or their equivalent.

### 5. CUSTOMER'S OBLIGATIONS

- 5.1 The Customer undertakes and agrees with the Supplier that, for the duration of the Agreement, it will at all times:
  - (a) use its best endeavours to market and promote the sale of the Products;
  - (b) conduct itself with high ethical and moral business and personal standards and conduct itself in a manner to protect and enhance the goodwill and reputation of the Supplier;
  - (c) maintain adequate and appropriate stock of the Products in good order;
  - (d) submit written reports at regular intervals to the Supplier, showing details of sales, service stocks outstanding, customer orders placed and Product Requests and/or Orders placed with the Supplier by the Customer that are still outstanding in such form and at such frequency as the Supplier reasonably requests;
  - (e) keep full and proper books of account and records showing clearly all enquiries, quotations, transactions and proceedings relating to the Products;
  - (f) allow the Supplier access to its accounts and records relating to the Products for inspection on reasonable notice;
  - (g) employ a sufficient number of suitably qualified personnel to ensure the proper fulfilment of the Customer's obligations under the Agreement;
  - (h) provide an after sales service for customers in relation to the Products to the Supplier's reasonable satisfaction;
  - (i) observe all directions and instructions given to it by the Supplier for promotion and advertisement of the Products; and
  - (j) not make any written statement as to the quality or manufacture of the Products without the Supplier's written approval.
- 5.2 Restrictions on Onward Sales The Customer will not directly or indirectly sell, supply, distribute or otherwise make available Products to distributors or resellers outside the Territory. The Customer will apply the same restrictions to its own customers and take all necessary measures to prevent such sale by its customers. The Customer will be responsible for any damages incurred by the Supplier and its Group resulting from any breach of this obligation either by the Customer or its customer(s). The Supplier may request evidence and/or conduct a periodic audit of the Customer from time to time to ensure compliance with this obligation.
- 5.3 Business to Business The Customer will sell the Products at the wholesale level and will not, except with the prior written consent of the Supplier, sell, supply or distribute the Products to individual End Users.

- 5.4 **Sales Reporting** To enable the Supplier to allocate internal sales commission effectively, the Customer will (if requested by the Supplier), in each month, provide a report to the Supplier detailing the amount by value on a region by region basis (and/or a store by store basis) of its onward sales of the Products for the previous month.
- 5.5 The Customer will also (if requested by the Supplier) provide a further report to the Supplier every quarter, detailing the Supplier's share of the Customer's commercial spend (in percentage terms only) in each relevant segment (FRP contact lenses and daily contact lenses) for each of the previous three (3) months.
- 5.6 The Customer will notify the Supplier in writing in advance (including by email) of any intended Change of Control of the Customer and/or (if applicable) any intended change in the responsible optometrist.
- 5.7 **Sale of Selective Distribution Network Products** The Customer agrees, where it is able to purchase nominated Products (from the Supplier) due to its accreditation as an authorised reseller of the Supplier, as part of a selective distribution network (**Selective Distribution Network Products**), to only sell the Selective Distribution Network Products to other accredited authorised resellers of the Supplier. In addition, the Customer agrees to comply with such additional terms and conditions as are notified to it, by the Supplier, from time to time in connection with the sale and marketing of the Selective Distribution Network Products.
- 6. FORECASTS**
- 6.1 The Supplier may require the Customer to provide forecasts of its requirements for the Products, at such intervals as the Supplier may reasonably require, by giving five (5) Business Days' notice to the Customer in writing.
- 7. MANUFACTURE, PACKAGING AND DELIVERY**
- Products and Packaging**
- 7.1 The Supplier may change the design, materials, mode of manufacture, specifications, production, packaging, Packing Specification or any other element of any Product. The Supplier will give reasonable written notice to the Customer (including by email) of any change made under this Section 7.1.
- 7.2 The Customer must comply with all Applicable Laws relating to the Products, and those governing:
- (a) their importation, use, or sale in the country of destination;
  - (b) payment of any duties or taxes; and
  - (c) transportation and storage including all obligations to translate instructions, labelling or packaging into any other language.
- The Supplier may take any reasonable steps it deems necessary to verify the Customer's compliance with its obligations under this Section.
- 7.3 Notwithstanding the Customer's obligations under Section 7.2, the Customer must comply with all Applicable Laws relating to the marketing and promotion of the Products and will:
- (a) observe all guidelines and instructions provided by the Supplier relating to the promotion and advertisement of the Products;
  - (b) ensure that all marketing and promotional messaging for the Products aligns and is consistent with:
    - (i) any core messaging/narrative provided or made available by the Supplier;
    - (ii) any Product claims or promotional materials provided or made available by the Supplier (as approved by the relevant Competent Authorities, where applicable); and
  - (c) not make any written statement as to the quality or manufacture of the Products, except:
    - (i) as appears on the packaging and Labels of the Products, or any in Product claims and promotional materials made available by the Supplier; or
    - (ii) with the prior written approval of the Supplier.
- 7.4 **Label Design** The Supplier will be responsible for the design of the Label and shall ensure that the design and content complies with South African laws.
- 7.5 **Affixing the Label**  
The Supplier will affix all Labels to the Products in accordance with the Packing Specification. The Supplier will not be responsible for loss suffered by the Customer which results from the Labels or labelling of the Products except in so far as such loss arises directly as a result of a failure to comply with the Packing Specification.
- Delivery**
- 7.6 **DAP** All Products will be supplied by the Supplier on a DAP (Customer premises) basis (Incoterms 2020).
- 7.7 **Time Frame** The Supplier will use reasonable endeavours to deliver the Products by the date confirmed in the Order or otherwise notified to the Customer (the **Delivery Date**). The Parties agree that the Delivery Date is an estimate and time will not be of the essence.
- 7.8 **Location** Delivery will be complete when the Products have been unloaded at the Customer's premises (**Delivery**).
- 7.9 **Instalments** The Supplier may at its sole discretion deliver Orders by instalments, which shall be invoiced and paid for separately. No cancellation or termination of any instalment by the Supplier or any delay in delivery or defect in an instalment will entitle the Customer to terminate or cancel any other Order or instalment.
- 7.10 **Deemed Acceptance** Each shipment of Products will be deemed to have been accepted by the Customer unless the Customer reports any damage or shortfall (other than hidden defects) in the Products within five (5) Business Days of receipt. Unless so notified, the quantity of any consignment upon despatch, as recorded by the Supplier, will be conclusive evidence of the quantity received by the Customer.
- 7.11 **Supplier Delays** Subject to Section 7.13 and Section 18, if the Supplier has not delivered the Products (or any of them) by the Delivery Date then:
- (a) the Customer may notify the Supplier in writing of the delay and require Delivery within ten (10) Business Days of such notice; and
  - (b) if Delivery of those Products does not take place within that extended period then that Order (or the relevant part of it) will be deemed cancelled (and neither Party shall have any liability to the other in respect of that part of the Order) and the Customer may obtain similar products in respect of that Order from an alternative supplier (on the condition that it notifies the Supplier in advance of its intention to do so).
- 7.12 The Parties agree and acknowledge that Section 7.11 sets out the Customer's only remedy for any delay or failure by the Supplier to Deliver the Products (in whole or in part) and any such delay or failure will not be a breach of the Agreement. The Supplier will not be liable for any loss or damage arising from or relating to its delay or failure to Deliver the Products including the Customer's costs of obtaining similar products from an alternative supplier.
- 7.13 **Customer Delays** If the Customer fails to accept any shipment of the Products or Delivery is delayed due to a failure by the Customer to provide information or instructions that have been requested by the Supplier then:
- (a) risk will pass to the Customer on the Delivery Date; and/or
  - (b) the Customer will reimburse the Supplier for any additional costs incurred (including for interim storage).
- 7.14 **Removing products**  
Subject to Section 12.5, the Supplier may cease to supply all or any Products:
- (a) with immediate effect where the Supplier considers this reasonably necessary to address any health or safety concerns or as required by law or by a Competent Authority; or
  - (b) on a temporary basis where the Supplier is experiencing supply chain or manufacturing difficulties; or
  - (c) by giving at least three (3) months' written notice to the Customer (including by email).

**8. TITLE AND RISK**

8.1 Title and risk in the Products will pass to the Customer on Delivery.

**9. EXCLUSIVITY**

9.1 The Supplier will be the sole and exclusive supplier to the Customer of the Products and subject to Section 7.11, the Customer will not purchase the Products from any third party during the Term.

**10. PRICE AND PAYMENT**

10.1 Price The Customer will pay the Price for the Products in the Currency. All Prices are exclusive of:

- (a) the costs of additional or bespoke packaging; and
- (b) any applicable taxes, tariffs and duties including value added tax or other applicable sales taxes, import duties and customs fees; which will be added to the Price, specified on the invoice and payable by the Customer in accordance with this Section 10.

10.2 Price Changes The Supplier may change the Prices at its discretion, by giving the Customer not less than thirty (30) days' notice in writing (including by email).

10.3 Payment Date The Customer will make all payments by the Payment Date. On termination of the Agreement, all outstanding payments will become due immediately.

10.4 Timing of Payments Time for payment by the Customer will be of the essence. Payments will only be deemed received once the Supplier has received cleared funds.

10.5 No Right to Withhold All sums payable by the Customer will be paid free and clear of all setoffs, deductions and withholdings, except as required by law.

10.6 Late Payment If the Customer fails to make any payment by the Payment Date then:

- (a) the Customer will pay the Supplier interest on the unpaid amount at the rate of 4% per annum above the base rate of the Supplier's receiving bank from time to time. Interest will accrue on a daily basis, from the Payment Date until payment by the Customer and any administrative or legal costs incurred by the Supplier in the recovery of such sums will also be payable;
- (b) the Supplier may suspend deliveries of the Products and all deliveries or provision of services under any other agreement between the Customer and any other member of the Supplier's Group until all outstanding amounts have been paid in full; and
- (c) the Supplier will be entitled to terminate the Agreement in accordance with Section 19.2(c).

**11. PRODUCT WARRANTY**

11.1 The Supplier warrants to the Customer that on Delivery and for a period of six (6) months thereafter, the Products will be free from defects in design, materials or workmanship. The Supplier will not be liable for a breach of this warranty where:

- (a) the Customer allows any further use of such Products after giving notice of any defects to the Supplier under this Section; or
- (b) the defect arises because the Customer has breached its obligations under this Section or Section 12.1 (Compliance with Instructions and Guidelines).

11.2 If the Customer identifies that the Products do not comply with the warranty in Section 11.1, it will notify the Supplier within five (5) Business Days and return the Products to the Supplier for inspection. If the Supplier confirms the defect in the relevant Products, the Supplier will, subject to Section 11.3, rectify the defect by replacing the defective Products with the same or substantially similar products as soon as reasonably possible. Any replacement Products supplied to the Customer in accordance with this Section, will be subject to the terms of the Agreement.

11.3 If, having used commercially reasonable efforts, the Supplier is unable to provide replacement Products under Section 11.2, then the Supplier will (in its sole discretion) refund the Price paid for the defective Products or provide the Customer with a credit note.

11.4 Except as provided in Sections 11.2 and 11.3, the Supplier shall have no liability to the Customer for any failure of the Products to comply with the warranty set out in Section 11.1.

11.5 Any claim under the warranty in accordance with this Section 11 will not entitle the Customer to cancel or refuse delivery of or payment for any other Order, delivery or instalment.

**12. SAFETY AND PRODUCT RECALL**

12.1 Compliance with Instructions and Guidelines The Customer will comply at all times with, and will refer its employees, customers and/or End Users to, any information, instructions or guidelines provided by the Supplier concerning the storage, application, handling, treatment, maintenance and use of the Products. The Customer will not modify or in any way interfere with the Products (including by opening, tampering with, splitting up, re-packaging the Products or altering any Label), except in accordance with the Supplier's express written instructions.

12.2 The Supplier will not be liable to the Customer for any loss or damage caused by any failure to store or otherwise handle the Products in accordance with information, instructions or guidelines provided by the Supplier.

12.3 In this Section 12, adverse event will have the meaning given to it in the Regulations Relating to Medical Devices and *In Vitro* Diagnostic Medical Devices made under the Medicine and Related Substances Act, 1965. The Customer will, or will otherwise procure that any End User supplied with the Products by the Customer will, notify the Supplier by email to [qualityreturns@coopervision.co.uk](mailto:qualityreturns@coopervision.co.uk) immediately of any adverse event (or suspected adverse event) relating to the Products together with details of the adverse event, the name(s) of any affected End User(s), and the country into which the Products were sold. The Customer agrees to co-operate with the Supplier at all times with monitoring the safety, performance and recall of the Products. The Customer will maintain a list which contains details of the Products sold by the Customer, the name and address of the End User(s) (if applicable) and the country into which the Products have been sold. This list will be made available to the Supplier promptly on request and the Customer will obtain all necessary consents from the End Users in advance so it is able to provide the list, in accordance with Data Protection Laws.

12.4 Complaints The Customer will immediately notify the Supplier of any complaints or other reports concerning the Products and will comply with all instructions from the Supplier regarding such complaints or reports. Any notification to a Competent Authority as a result of a quality or safety issue relating to the Products (including any adverse event) will be made by the Supplier, except where the Customer does so in accordance with explicit written instructions from the Supplier.

12.5 Recall Process The Supplier may at its sole discretion:

- (a) recall any of the Products already sold to the Customer or its customers (and either refund or credit the Price paid or replace the Products with the same or substantially similar products); or
  - (b) issue a notice to the Customer about the manner and use of any Product already sold to the Customer or its customers; and
- in each case, the Customer will fully and promptly cooperate with the instructions of the Supplier in the notice. The Customer will only be entitled to initiate a recall with its customers or any End Users where it is acting on the express written instructions of the Supplier.

**13. CONFIDENTIALITY**

13.1 Each Receiving Party will hold all Confidential Information of the Disclosing Party which it obtains under the Agreement, in strict confidence and will not disclose or authorise the disclosure of any Confidential Information except:

- (a) to its personnel and advisers who need to know such information for the purposes of exercising the Receiving Party's rights or carrying out its obligations under the Agreement; or
- (b) where and to the extent authorised to do so by the Disclosing Party; or
- (c) as required to do so by law, a court of competent jurisdiction or any governmental or regulatory authority.

Each Receiving Party will not use the Disclosing Party's Confidential Information for any other purpose.

- 13.2 The obligations with respect to Confidential Information will continue for a period of three (3) years following the termination or expiry of the Agreement.

#### 14. DATA PROTECTION

- 14.1 The Parties share the opinion that for the purposes of Data Protection Laws and in connection with the Agreement:

- the Customer and the Supplier are independent Responsible Parties in relation to Personal Information collected by the Customer and provided to the Supplier under Sections 12.3 and 12.4, and the transfer of that Personal Information will be on a Responsible Party to Responsible Party basis; and
- the Supplier will be the Operator of the Customer (as Responsible Party) for any Personal Information of an End User received from the Customer and Processed by the Supplier to either deliver the Products directly to those End Users (where applicable) or allow the Customer to identify an Order (**Customer Personal Information**).

A detailed description of the data processing activities, including the Customer Personal Data concerned, is set out below:

| Details                                                                           | Description                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
|-----------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Subject matter, nature and purpose of the Personal Information processing:</b> | <p><b>Subject Matter:</b><br/>Processing of Customer Personal Information to the extent necessary for the delivery of the Products to the End User or the Customer; and aggregation/anonymisation of Customer Personal Information by the Supplier to perform analytics, including to improve the delivery services to End Users.</p> <p><b>Nature:</b><br/>Processing activities including acquiring, Processing, storing, aggregating, anonymising and analysing will be undertaken by the Supplier.</p> <p><b>Purpose:</b><br/>To enable the delivery of the Products to End Users, for the Customer's identification of Orders or to improve the delivery services to End Users.</p> |
| <b>Duration of the Personal Information Processing:</b>                           | For the Term or as otherwise contemplated by the Agreement.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| <b>The type of Personal Information Processed:</b>                                | <p>Identifying Personal Information including titles, names, addresses and postal codes. If tracking system is offered, contact information including email addresses and telephone numbers.</p> <p>Information regarding the End User's ophthalmic health (including optical prescription and optical products used).</p>                                                                                                                                                                                                                                                                                                                                                               |
| <b>The categories of Data Subject:</b>                                            | The End Users who purchase the Products from the Customer.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |

- 14.2 The Customer shall ensure that:

- all Personal Information, including Special Personal Information, disclosed or transferred to, or accessed by, the Supplier from the Customer is accurate and up-to-date; and
- all Processing notices have been given, and (as applicable) all necessary consents have been obtained, by the Customer in accordance with Data Protection Laws, to allow the Customer to disclose any Personal Information, which includes Special Personal Information, to the Supplier as envisaged under the Agreement.

- 14.3 The Customer and Supplier each agree to comply with their obligations under Data Protection Laws with respect to the Processing of Personal Information under or in connection with the Agreement.

- 14.4 If a Party receives any complaint, notice or communication which relates to any actual or alleged non-compliance with Data Protection Laws with respect to the Processing of Personal Information under or in connection with the Agreement, that Party shall without undue delay notify the other Party in writing and the Parties shall cooperate with one another to resolve the same.

- 14.5 Where the Supplier acts as an Operator of the Customer (as contemplated by Section 14.1(b) of the Agreement, the Supplier shall:

- only Process the Customer Personal Information on the documented instructions of the Customer to perform its obligations under the Agreement, save that the Supplier may Process the Customer Personal Information if required to do so by any law to which the Supplier is subject and, in such a case, the Supplier shall (to the extent permitted by POPIA or such other Applicable Laws) inform the Customer of that legal requirement. Without prejudice to this Section 14.5(a), the Supplier (and/or its Group) shall be permitted to use aggregated / anonymised Customer Personal Information for its own lawfully permitted purposes;
- immediately inform the Customer if, in the Supplier's opinion, the Customer's instruction breaches Data Protection Laws;
- ensure that appropriate, reasonable technical and organisational measures are in place to safeguard against the unauthorised or unlawful Processing of the Customer Personal Information and against accidental loss or destruction of, or damage to, the Customer Personal Information and such measures shall consist of the following, namely:
  - the identification of all reasonably foreseeable internal and external risks to Personal Information and/or Special Personal Information in the possession or under the control of the Supplier;
  - establishing and maintaining appropriate safeguards against any such risks identified by the Supplier;
  - regularly verifying that the safeguards are effectively implemented; and
  - ensuring that the safeguards are continually updated in response to new risks or deficiencies in previously implemented safeguards.
- ensure that any of its personnel who are authorised to Process the Customer Personal Information are bound by a duty of confidence to maintain the confidentiality of the Customer Personal Information; and
- on conclusion of the Customer Personal Information Processing activities contemplated by the Agreement, the Supplier will (as directed by the Customer) securely return or securely destroy the Customer Personal Information and all copies held by or on behalf of the Supplier, unless the Supplier is required to keep such Customer Personal Information for its compliance with Applicable Laws.

- 14.6 The Customer consents to the Supplier appointing third-party Operators of Customer Personal Information. The Supplier shall inform the Customer of any intended changes concerning the addition or replacement of other third-party Operators, thereby giving the Customer the opportunity to object to such changes. The Supplier confirms that it has entered or (as the case may be) will enter with the third-party Operator into a written agreement providing equivalent protection to the Customer Personal Information. The Supplier shall remain responsible for the acts and omissions of its sub-Operators.

- 14.7 The Customer acknowledges and agrees to the disclosure, transfer, storage and Processing of Personal Information outside of South Africa, in particular to and within any other country in which the Supplier has any affiliated offices in order to enable Supplier to perform its obligations under the Agreement. Where Personal Information is transferred by the Supplier outside of South Africa, the Supplier shall address any applicable requirement to ensure an adequate level of data protection before transferring Personal Information by means of the implementation of binding corporate rules or the execution of appropriate data transfer agreements conforming to the requirements of POPIA.

- 14.8 The Supplier shall as soon as reasonably possible notify the Customer where it has reasonable grounds to believe that an unauthorised person has accessed or acquired the Customer Personal Information, taking into account the legitimate needs of law enforcement or any measures reasonably necessary to determine the scope of the compromise and to restore the integrity of the Supplier's information systems.



**15. INTELLECTUAL PROPERTY RIGHTS**

- 15.1 Licence from the Supplier The Supplier grants to the Customer a non-exclusive, non-transferable right in the Territory to use the Supplier's name, the Supplier Trademarks and the Supplier's IPR in the Packing Specification (including on the Labels where relevant) (the **Supplier Licensed IPR**) during the Term on any sales literature, point of sale material and advertisements for the promotion of the Products provided such use is strictly in accordance with the terms of the Agreement and any brand guidelines made available by the Supplier.
- 15.2 Except as permitted under the Agreement, or expressly authorised in writing by the Supplier, the Customer will not (and will not allow or encourage others to) use, register or attempt to register the Supplier Licensed IPR or any other name or trade mark similar to those of the Supplier or its Group.
- 15.3 Supplier Warranties The Supplier warrants to the Customer that:
- (a) it is fully entitled to grant the licence of the Supplier Licensed IPR in Section 15.1; and
  - (b) the use of the Supplier Licensed IPR in accordance with the Agreement will not infringe any third party IPR.
- 15.4 Use of the Supplier Licensed IPR The Customer will not, except with the prior written consent of the Supplier:
- (a) alter, add to, deface or remove in any manner any packaging or Labels for the Products or any reference to the Supplier Licensed IPR, the Supplier or to any other name whether attached or affixed to the Products or their packaging or Labels;
  - (b) use, in relation to the Products, any trade marks other than the Supplier Licensed IPR; or
  - (c) use in the Territory any trademarks or trade names confusingly similar to the Supplier Licensed IPR or any other trademarks or trade names used by the Supplier.
- 15.5 The Customer will:
- (a) at the Supplier's reasonable expense, take all such steps as the Supplier may reasonably require to assist the Supplier in maintaining the validity and enforceability of the Supplier Licensed IPR during the Term; and
  - (b) promptly and fully notify the Supplier of any actual, threatened or suspected infringement of any Supplier Licensed IPR which comes to the Customer's notice, and/or of any claim by any third party coming to its notice that the importation of the Products into the Territory, or their sale in the Territory, infringes the rights of any other person. The Customer will at the reasonable request and expense of the Supplier do all such things as may be required to assist the Supplier in taking or resisting any proceedings in relation to any such infringement or claim.

**16. LIABILITY**

- 16.1 Subject to Sections 16.4 and 16.5, the Supplier's total liability to the Customer in contract, delict (including negligence or breach of statutory duty), misrepresentation, restitution or otherwise, and including loss of data or data breaches, shall in no circumstances exceed the amounts paid to the Supplier (i) over the three (3) months preceding the date the liability arose, or (ii) up to the point that the liability arose if such liability occurs before the Agreement has been in existence for three (3) months.
- 16.2 Except as expressly set out in the Agreement, all other conditions, warranties or other terms which might be implied or incorporated into the Agreement, whether by statute, common law or otherwise, including the implied conditions, warranties or other terms as to satisfactory quality, fitness for purpose or the use of reasonable skill and care are excluded.
- 16.3 Neither Party nor its Group will be liable to the other Party whether in contract, delict (including negligence or breach of statutory duty) or otherwise arising out of, or in relation to, the Agreement, for any:
- (a) direct or indirect loss of profit, revenue, business, goodwill or anticipated savings; or
  - (b) indirect or consequential loss,
- provided that nothing in the Agreement will operate to limit the Supplier's right to recover payment of any properly rendered invoice.
- 16.4 The limits of liability set out in Sections 16.1 and 16.3 will not apply to any indemnity under Section 17.
- 16.5 Nothing in the Agreement will limit or exclude either Party's liability for:
- (a) any loss directly or indirectly attributable to the Supplier's gross negligence or wilful default or that of any other person acting for or controlled by the Supplier;
  - (b) fraud or fraudulent misrepresentation;
  - (c) death or personal injury caused by negligence; and/or
  - (d) where such limitation or exclusion would contravene applicable law.

**17. INDEMNITIES**

- 17.1 Indemnification by Supplier The Supplier will indemnify the Customer and its directors, officers, employees, sub-contractors and agents (the **Customer Indemnified Parties**) against any and all claims, liabilities, damages, losses, expenses and costs (including legal costs on a full indemnity basis), that the Customer Indemnified Parties sustain or incur as a result, directly or indirectly, of any action, claim or proceeding that the Supplier Licensed IPR infringes the IPR of any third party.
- 17.2 Indemnification by Customer The Customer will indemnify the Supplier, the Supplier's Group and their respective directors, officers, employees, sub-contractors and agents (the **Supplier Indemnified Parties**) against any and all claims, liabilities, damages, losses, expenses and costs (including legal costs on a full indemnity basis), that the Supplier Indemnified Parties sustain or incur as a result, directly or indirectly, of any action, claim or proceeding that arises as a result of a breach by the Customer of its obligations under Sections:
- (a) 5.2 (Restrictions on Onward Sales) or 5.7 (Sale of Selective Distribution Network Products);
  - (b) 7.2, 7.3 or 12;
  - (c) 14 (Data Protection); or
  - (d) 21.3 (Anti-Bribery and Corruption) or 21.4 (Sanctions).

**18. FORCE MAJEURE**

- 18.1 A Party will not be liable for any failure or delay in fulfilling any obligation under the Agreement to the extent that such failure or delay is the consequence of a Force Majeure Event.
- 18.2 The Party unable to fulfil its obligations as a result of the Force Majeure Event will, as soon as reasonably practicable:
- (a) notify the other Party of the nature and extent of the Force Majeure Event; and
  - (b) use commercially reasonable efforts to commence performing such obligations as soon as possible or otherwise mitigate the effects of the Force Majeure Event by finding a workaround to perform the obligation despite the Force Majeure Event.
- 18.3 If a Party is prevented from performing its obligations due to a Force Majeure Event for ninety (90) days or more, then the other Party will have the right to terminate all or part of the Agreement in accordance with Section 19.1(c).

**19. TERMINATION**

- 19.1 Mutual Termination Rights Without limiting any other rights or remedies it may have, either Party may terminate the Agreement immediately by giving written notice to the other Party, if that other Party:
- (a) commits a material breach of the Agreement which is irremediable or, if capable of remedy, fails to remedy the same within thirty (30) days of being required in writing by that Party to do so;
  - (b) suffers an Insolvency Event; or
  - (c) suffers a Force Majeure Event for ninety (90) days or more.

- 19.2 **Supplier Termination Rights** Without limiting any other rights or remedies it may have, the Supplier may terminate the Agreement:
- at any time for convenience (including during the Initial Term) by giving at least three (3) months' written notice to the Customer;
  - by giving thirty (30) days' written notice to the Customer if the business and assets of the Customer (or the majority of them) are acquired by a third party or if the Customer undergoes a Change of Control; or
  - by giving fourteen (14) days' written notice to the Customer where the Customer fails to pay any amount due under the Agreement by the Payment Date and has still not made payment within fourteen (14) days of being notified in writing to do so.
- 19.3 **Consequences of Expiry or Termination** On the expiry or termination of the Agreement for any reason:
- if requested by the Supplier, the Customer will at its own expense within thirty (30) days return to the Supplier or otherwise dispose of in accordance with the Supplier's directions all fitting banks, materials, documents and papers whatsoever sent to the Customer and relating to the business of the Supplier which the Customer may have in its possession or under its control; and
  - the Supplier will be entitled to cancel any Orders placed by the Customer before the expiry or termination date, whether or not the Supplier has accepted such orders, without incurring any liability to the Customer. For outstanding Orders which are not cancelled, the Supplier may, at its discretion, request payment from the Customer in advance of delivery of the Products.
- 19.4 The termination or expiry of the Agreement shall not of itself make the Supplier liable to pay any compensation to the Customer, including compensation for loss of profits or goodwill.
- 20. LAW AND JURISDICTION**
- The Agreement and any dispute or claim arising out of or in connection with it or its subject matter or formation (including non-contractual disputes or claims) shall be governed by and construed with the laws of South Africa. Each Party irrevocably agrees that the courts of South Africa shall have exclusive jurisdiction to settle any dispute or claim arising out of or in connection with the Agreement, its subject matter or formation (including non-contractual disputes or claims).
- 21. GENERAL**
- 21.1 **Consumer Protection** If the Agreement (or any provision in the Agreement) is regulated by or subject to the Consumer Protection Laws, it is not intended that the provisions (or any part of them) contravene any obligation or requirement of such Consumer Protection Laws. As such, the provisions of the Agreement (and each part of them) must be treated as being qualified, to the extent and the minimum amount necessary, so that they comply with the obligations and requirements of the Consumer Protection Laws. Nothing in the Agreement:
- requires the Supplier to assume risk or liability, to the extent that the law does not allow such an assumption of risk or liability; or
  - limits or excludes any warranties or obligations which are implied into the Agreement by the Consumer Protection Laws (to the extent applicable) or which the Supplier is obliged to provide under the Consumer Protection Laws (to the extent applicable), to the extent that such warranties or obligations cannot legally be limited or excluded.
- 21.2 **General Compliance** Each Party will, and will procure that any of its Group, agents and sub-contractors will, perform its obligations and exercise its rights pursuant to the Agreement in accordance with all Applicable Laws.
- 21.3 **Anti-Bribery and Corruption** Each Party will comply with its obligations under the Anti-Bribery and Corruption Laws and, in any event, will not act in such a way which may breach the other Party's responsibilities under the Anti-Bribery and Corruption Laws. The Customer shall comply with the Supplier's anti-bribery and corruption policy as notified to the Customer from time to time.
- 21.4 **Sanctions**
- The Customer represents and warrants that neither it nor any part of its Group, or their respective directors, officers, or ultimate beneficial owners are included on any list issued or maintained by a Sanctions Authority designating or identifying persons that are subject to Sanctions (as amended or substituted from time to time), including the UK Sanctions List, Consolidated List of Financial Sanctions Targets in the UK, the Consolidated United Nations Security Council Sanctions List and the OFAC Specially Designated Nationals and Blocked Persons list.
  - Each Party will, at all times during the Term, comply with all Sanctions and, in any event, will not do, or omit to do, any act that will cause or lead the other Party to contravene any such Sanctions. Notwithstanding the above, the Customer will not sell Products to any individuals or other entities in any country if such sales are prohibited by Sanctions, unless the Customer receives written confirmation from the Supplier that it has obtained a valid license for the sale of those Products to such individuals or entities in such countries.
  - If at any time during the Term the Customer is in contravention of Sections 21.4(a) or (b) above, the Supplier may at its discretion and without affecting any other right or remedy available to it: (i) immediately suspend deliveries of the Products and all deliveries or provision of services under any other agreement between the Customer and any other member of the Supplier's Group; and/or (ii) terminate the Agreement with immediate effect in accordance with Section 19.1(a).
- 21.5 **Regulatory Notices** If the Customer receives any communication from a Competent Authority or regulator which relates to the Agreement or the Products, then, to the extent permitted to do so, the Customer will immediately notify the Supplier in writing and provide a copy of the same.
- 21.6 **Notices** Any notice to either Party under or in connection with the Agreement will be in writing, in English and will be delivered personally or by first-class post at the address for that Party set out in the Agreement Details, or such other address as may be notified by a Party in writing from time to time.
- 21.7 Any notice will be deemed to have been received:
- if delivered personally at the time the notice is left at the proper address provided that it is left during business hours, or otherwise at the time that business hours resume at the place where the notice has been left; or
  - if sent by first-class post, at 9.00 am on the third Business Day after posting.
- For the purposes of this Section, "writing" will not include email or other electronic communications. The provisions of this Section will not apply in relation to communications between the Parties which may be sent by email.
- 21.8 **Assignment** The Customer will not, without the prior written consent of the Supplier, assign, transfer, charge, mortgage, subcontract or deal in any manner with all or any of its rights or obligations under the Agreement.
- 21.9 The Supplier may at any time assign or novate all or any part of its rights and obligations pursuant to the Agreement, to any of its Group or to a successor. All references in the Agreement to the Supplier will be construed as including any Group company or successor to which such rights or obligations (or both, as applicable) are assigned or novated.
- 21.10 **Waiver** No failure or delay by either Party in enforcing or exercising any right, power or remedy under the Agreement or by law will constitute a waiver of that or any other right or remedy, nor shall it prevent or restrict the further exercise of that or any other right or remedy. No single or partial exercise of such right or remedy or of any breach will prevent or restrict the further exercise of any other right, remedy or any other succeeding breach. No waiver or discharge of any kind will be valid unless in writing and signed by an authorised representative of the Party against whom such waiver or discharge is sought to be enforced.
- 21.11 **Severability** If a court of competent jurisdiction or other competent body decides that any provision of the Agreement is void or otherwise unenforceable but would be valid and enforceable if appropriately modified then such provision will apply with the minimum modification necessary to make it valid and enforceable. If such a provision cannot be so modified, the provisions' invalidity or unenforceability will not affect or impair the validity or legal effect of any other provision of the Agreement.
- 21.12 **Third Parties**
- Unless expressly stated, the Agreement does not confer upon any third party any right or benefit.
  - If the Customer acquires the business and assets of a third party (or the majority or entirety of shares in such third party) (**Acquired Entity**), the Acquired Entity and/or all or part of their business shall only be added to, and entitled to order pursuant to and benefit from, the Agreement with

the Supplier's prior written consent and when the Parties agree relevant Product prices and terms of supply for the Products to such Acquired Entity.

- (c) Without prejudice to Section 21.12(b), if (i) the Customer or all or part of its business is incorporated into, merged or otherwise combined with (in whole or in part) another company or business; or (ii) another company or business forming part of the Customer's Group wishes to order Products from the Supplier (or is merged or otherwise combined with (in whole or in part) the Customer); then such company or business shall not be entitled to order pursuant to, and benefit from, the Agreement unless the Supplier provides its written consent and relevant Product prices and terms of supply for the Products have been agreed.

21.13 **No Partnership or Agency** Nothing in the Agreement is intended to create a joint venture, agency relationship or partnership between the Parties. Except as expressly authorised in the Agreement, neither Party has any authority to, and will not, act, make representations or contract on behalf of the other Party.

21.14 **Variations** Except as expressly set out in the Agreement, no variation or addition to the Agreement will be valid unless it is in writing and signed by authorised representatives of each Party.

21.15 **Survival** Any provision of the Agreement which expressly or by implication is intended to come into or continue in force on or after the expiry or termination of the Agreement will remain in full force and effect.

21.16 **Entire Agreement** Except in the case of fraud or fraudulent misrepresentation:

- (a) the Agreement sets out the entire agreement between the Supplier and the Customer and supersedes all prior representations, negotiations, understandings or agreements between them relating to the supply of the Products and any such agreements will be deemed to have expired on the Start Date; and
- (b) each Party acknowledges that, in entering the Agreement, it has not relied on any statement, representation, assurance or warranty other than those expressly set out in the Agreement.

21.17 **Counterparts** The Agreement may be executed in any number of counterparts, each of which is an original and all of which evidence the same agreement between the Parties.

## 22. DEFINITIONS

22.1 **Agreement** means the agreement between the Supplier and the Customer for the sale and purchase of the Products in accordance with the Agreement Details and these General Terms;

22.2 **Agreement Details** means the separate document signed by each of the Parties which sets out the commercial terms and any special conditions;

22.3 **Anti-Bribery and Corruption Laws** means the Bribery Act 2010, the Foreign Corrupt Practices Act 1977 and any other Applicable Law that relates to bribery, corruption or similar unlawful or unethical conduct;

22.4 **Applicable Laws** means any applicable law, regulation or professional codes in force from time to time that apply to one or both of the Parties and/or the Products, the Medicines and Related Substances Act, 1965 (Act No. 101 Of 1965) of South Africa, the General Regulations Relating to Medical Devices and In Vitro Diagnostic Medical Devices and the Ethical Rules of Conduct for practitioners register under the Health Profession Act, 1974 (in particular Annexure 8, to the extent applicable);

22.5 **Business Day** means any day other than a Saturday, Sunday or gazetted public holiday in South Africa;

22.6 **Change of Control** means the sale of all or substantially all of the assets of a Party; any merger, consolidation, amalgamation, acquisition or any other combination of a Party with, by or into another company; or any change in the ownership of more than fifty percent (50%) of the capital stock or other ownership interests of a Party; in each case in one or more related transactions;

22.7 **Competent Authority** means any ministry, governmental department or authority or other regulatory agency responsible for regulating the marketing or distribution of medical devices in the Territory, including the South African Health Products Regulatory Authority and, for the purposes of the Agreement, includes the Supplier's notified body;

22.8 **Confidential Information** means the existence of and terms of the Agreement, and all technical and pricing information relating to the Products (including know-how, designs and trade secrets) and all information relating to the Supplier's or the Customer's processes, plans, intentions, market opportunities, customers and business affairs, but will not include any information:

- (a) that has been placed in the public domain other than through the fault of the Receiving Party;
- (b) that was independently developed by the Receiving Party without reference to the Confidential Information of the Disclosing Party;
- (c) that the Disclosing Party has approved in writing the particular use or disclosure of the information;
- (d) which was already known by the Receiving Party prior to the disclosure without an obligation of confidentiality; or
- (e) which is independently received from a third party without any obligation of confidentiality;

22.9 **Consumer Protection Laws** means the Consumer Protection Act, 2008 and/or any other similar laws in South Africa that apply to the purchase of goods;

22.10 **Data Protection Laws** means all applicable data protection and privacy laws relating to the protection of data and Personal Information and shall include POPIA and the Personal Information principles agreed to in the Agreement;

22.11 **Delivery** has the meaning set out in Section 7.8;

22.12 **Delivery Date** has the meaning set out in Section 7.7;

22.13 **Disclosing Party** means the Party disclosing Confidential Information to the Receiving Party;

22.14 **End User** means the end user of a Product as provided to them by the Customer;

22.15 **Force Majeure Event** means any circumstances not within a Party's reasonable control including:

- (a) acts of God, fire, explosions, flood, drought, earthquake or other natural disaster;
- (b) epidemic, pandemic, outbreak or crisis;
- (c) war, hostilities, acts or threats of terrorism, riot, civil unrest, any law or action taken by a government or public authority;
- (d) labour or trade disputes, strikes, industrial action, embargoes, blockades or shortages of necessary raw materials; and
- (e) interruption or failure of utility service,

save that a failure to make payment when due will not amount to a Force Majeure Event;

22.16 **Group** means, in relation to a Party, that Party and its parent undertakings and any subsidiary undertakings of such Party or its parent undertakings;

22.17 **Insolvency Event** means a Party:

- (a) ceases to carry on its business;
- (b) has a receiver, administrative receiver, administrator or similar officer appointed over all or any part of its assets or undertakings who is not discharged within fifteen (15) days of such appointment;
- (c) makes an assignment for the benefit of, or a composition with its creditors generally or another arrangement of similar import;
- (d) goes into liquidation or is the subject of a winding up order otherwise than for the purposes of a bona fide amalgamation or reconstruction; or
- (e) if any similar event occurs under the law of any jurisdiction;

22.18 **IPR (Intellectual Property Rights)** means:

- (a) copyright and related rights, database rights, design rights (whether registered or unregistered), trade secrets, rights in know how and Confidential Information;

- (b) patents, rights to inventions, utility models, trademarks, trade names, IP addresses or IP address schemes, domain names and topography rights;
- (c) rights in goodwill and reputation;
- (d) applications for, or rights to apply for and be granted, renewals or extensions of, or registrations of any of the rights described in (a) or (b) above; and
- (e) any other intellectual property having a similar nature or equivalent effect which subsist or will subsist now or in the future anywhere in the world;
- 22.19 **Label** means a physical overlabel in accordance with the Packing Specification or the design to be printed directly onto the Product packaging, as applicable;
- 22.20 **Operator** means a person who Processes Personal Information for a Responsible Party in terms of a contract or mandate, without coming under the direct authority of that party;
- 22.21 **Packing Specification** means the latest version of the packing specification relating to each Product as provided by the Supplier, or as amended from time to time pursuant to Section 7.1 and held on the Supplier's system for approved artwork, which may contain information regarding Labels, pack design, box size and shape, contact lens blister packs and associated labelling and any other details or information regarding the packaging or labelling for any Product;
- 22.22 **Personal Information** means information relating to an identifiable, living, natural person, and where it is applicable, an identifiable, existing juristic person, including: (i) information relating to the race, gender, sex, pregnancy, marital status, national, ethnic or social origin, colour, sexual orientation, age, physical or mental health, well-being, disability, religion, conscience, belief, culture, language and birth of the person; (ii) information relating to the education or the medical, financial, criminal or employment history of the person; (iii) the biometric information of the person; (iv) the personal opinions, views or preferences of the person; (v) correspondence sent by the person that is implicitly or explicitly of a private or confidential nature or further correspondence that would reveal the contents of the original correspondence; (vi) the views or opinions of another individual about the person; and (vii) the name of the person if it appears with other personal information relating to the person or if the disclosure of the name itself would reveal information about the person;
- 22.23 **POPIA** means the Protection of Personal Information Act 4 of 2013;
- 22.24 **Processing** means any operation or activity or set of operations, whether or not by automatic or non-automatic means, concerning Personal Information, including the collection, receipting, recording, organisation, storage, modification, retrieval, alteration, consultation, use, dissemination by means of transmission, distribution or making available in any other form; or merging, linking, as well as restriction, degradation, erasure or destruction of information. **Process** and **Processed** have correlative meanings;
- 22.25 **Products** means the products listed in the Agreement Details which bear the Supplier's name and/or the Supplier Trademarks and the Supplier's CE mark on the packaging and/or Labels;
- 22.26 **Receiving Party** means the Party to which Confidential Information is disclosed under the Agreement;
- 22.27 **Responsible Party** means a party who alone or in conjunction with others, determines the purpose of and means for Processing Personal Information;
- 22.28 **Sanctions** means any laws or regulations relating to economic or financial, trade, shipping or other sanctions, export controls, trade embargoes or restrictive measures from time to time imposed, administered or enforced by a Sanctions Authority;
- 22.29 **Sanctions Authority** means (i) the United Nations, European Union, United Kingdom or United States of America and/or (ii) any other relevant governmental or regulatory authority with jurisdiction over either Party or the supply of the Products under the Agreement, and in each case their respective institutions, agencies, departments and authorities responsible for the implementation and enforcement of Sanctions (including regimes administered by the UN Security Council, United States Department of the Treasury, OFAC, and the UK HM Treasury);
- 22.30 **Special Personal Information** means Personal Information concerning the religious or philosophical beliefs, race or ethnic origin, trade union membership, political persuasion, health or sex life or biometric information, criminal convictions, or criminal history of an individual;
- 22.31 **Supplier Trademarks** means the brand names of the Products and any other trademarks owned or controlled by the Supplier's Group;
- 22.32 **Term** means the period from the Start Date until the date of expiry or termination of the Agreement; and
- 22.33 **Year** means each twelve (12) month period from the Start Date.

Any other capitalised terms used in these General Terms will have the meanings given in the relevant Agreement Details.

### 23. INTERPRETATION

- 23.1 Except as otherwise provided in the Agreement or required by the context, the following principles will be applied in the interpretation of the Agreement:
  - (a) the singular includes the plural and vice versa;
  - (b) a reference to a statute or statutory provision is a reference to such statute or provision as modified or re-enacted from time to time (whether before or after the Start Date), and includes any subordinate legislation;
  - (c) references to persons or entities, includes a reference to natural persons, any body corporate, unincorporated association, trust, partnership or other entity or organisation;
  - (d) references to a person or entity, includes a reference to that person's or entity's successors or assigns;
  - (e) references to agreements or documents are references to those agreements or documents as respectively amended from time to time;
  - (f) the recitals and any other attachments to the Agreement form an integral part of the Agreement;
  - (g) the headings in the Agreement will not affect the interpretation of the Agreement;
  - (h) any reference to **writing** or **written** excludes email and other electronic communications unless otherwise expressly stated; and
  - (i) whenever the words **include**, **includes**, **including** or **in particular** (or similar derivatives) are used, they are deemed to be followed by the words **without limitation**.